



May 18, 2018

[Customer#]
[Customer Name]
[Attention]
[Address]
[City, State, Zip Code]

Dear Welch Allyn Distributor,

As part of our continuing efforts to standardize and simplify our product lines for our customers, Welch Allyn will discontinue distribution of the Insight Binocular Indirect Ophthalmoscope globally, as of 31 December 2018.

Here are the affected part numbers:

END-ITEM SKU	DESCRIPTION
13500	INSIGHT BINOCULAR OP KIT, COMPLETE
13500_RBOM	INSIGHT BIO SERVICE BOM
13500-EX	INSIGHT BIO EXCHANG
13510	INSIGHT AC CHARGER, BIO OP
13520	INSIGHT BIO 2.0D EYEPiece LENSES
13530	INSIGHT BIO 0.0D EYEPiece LENSES
13540	INSIGHT HEADBAND PAD KIT (Set of 3 pads)
13542	INSIGHT BIO ADJUSTMENT STOPPER
13544	INSIGHT BIO GEAR KNOB (Set of 1)
13546	INSIGHT BIO EYE CUPS (Set of 2)
13550	INSIGHT BIO TEACHING MIRROR
13560	INSIGHT BIO WALL MOUNT
13570	INSIGHT BIO SOFT CASE
75360	BATTERY RECHARGEABLE FOR INSIGHT BIO

We thank you for your business and your partnership and we look forward to continuing to serve your needs with other Welch Allyn products in the future.

Regards,

Dave Perkins

Dave Perkins
Senior Marketing Manager | Core Products

DIR 80023558