

Baxter



RESPIRATORY HEALTH
**HELPING YOUR
PATIENTS BREATHE
EASIER IN THE
HOSPITAL, AT HOME
AND ON THE GO**

Product Portfolio and Services

THE CARE CONNEX PROGRAM BY BAXTER

Baxter created the **CARE Connex** program to deliver comprehensive services at every step of the patient journey, offering new efficiencies for your business and better therapy outcomes for your patients. We work with over a thousand leading local, regional and national insurance companies to include commercial health plans and networks, Medicaid, Medicare, TRICARE and the Department of Veterans Affairs.

THE CARE CONNEX PROGRAM BY BAXTER

A new level of service for your business and patients, supporting you with a range of innovative services:

Coverage
Advocacy
Respiratory care
Education & empowerment

CONNEX APP AND HEALTH PORTAL

- **Connex** app and health portal is a holistic health management platform
- Physicians and patients can track compliance data from **The Vest** airway clearance system and **Monarch** airway clearance system
- Patients can stay engaged by tracking medications and Pulmonary Function Tests (PFTs), as well as nutrition, exercise and more

EXCELLENT CARE AND SUPPORT SERVICES



INSURANCE PROVIDER SERVICES

The **CARE Connex** program by Baxter is committed to working with patients, their insurance providers and healthcare team to gain coverage and reduce the financial burden for your patients. We are passionate about improving our patients' lives and simplifying this process with dedicated resources throughout.



24/7 CLINICAL CARE WITH MULTILINGUAL CUSTOMER SERVICE AND PRODUCT SUPPORT

You and your patients will always have the expertise and power of the **CARE Connex** program by Baxter at your fingertips with our dedicated and compassionate support team. Our clinically trained team is available around the clock to answer questions about disease state, therapy, prescriptions and devices. Through our partnership with **LanguageLine Solutions**, we can ensure all of your patients get access to the support they need, with spoken interpretation and written translation in more than 240 languages.



600+ IN-HOME LICENSED CLINICIANS

We understand the challenges of a patient's transition from hospital to the home. With the **CARE Connex**, each patient will be assigned a licensed clinical professional including certified respiratory therapists to help ease the adjustment. Whether it's from a hospital room or the comfort of their home, our clinical professionals will be there to train, educate and set up customized therapy with the patient and their caregiver or family member. Patient training reports conducted by a clinical professional can then be shared with physicians and payers as needed.



CLINICAL IN-HOME ASSESSMENTS, TRAININGS, OUTCOMES MONITORING AND REPORTING

Our network of in-home clinical trainers provide education and assessments to help ensure patients achieve optimal therapy outcomes. When we've finished device setup, our clinical support team stays in contact with patients and caregivers, providing multiple touchpoints during the patient's therapy journey. The **CARE Connex** program assesses your patient's condition and satisfaction, using tools like the COPD Assessment Test (CAT) and patient satisfaction surveys to evaluate patient outcomes and service performance. Monitoring your patient's care is clear and simple with our comprehensive reporting on patient progress and satisfaction.





CONTINUING EDUCATION COURSES

With robust continuing education [CEU] courses, we can ensure your team and healthcare providers, as well as educators and students at respiratory schools, have the knowledge and support they need. All courses are approved by the AARC for respiratory therapists.



E-PRESCRIBING AVAILABLE [PARACHUTE, EPIC, CERNER, ALLSCRIPTS AND OTHERS]

With multiple options to submit a prescription electronically through major EMR and e-Prescribing platforms, the **CARE Connex** program by Baxter can refine the ordering and approval process for your team. Sending orders and patient documentation digitally is easy and efficient.

SIMPLIFYING INSURANCE SUBMISSIONS

The insurance submission process can be complex and time-consuming for everybody involved. The policies and coverage criteria for insurances vary widely—meaning you and your staff can be confronted with patient questions you may not have the resources to handle. In an effort to streamline and simplify the insurance submission process, the **CARE Connex** program by Baxter is here to advocate for you and your patients.

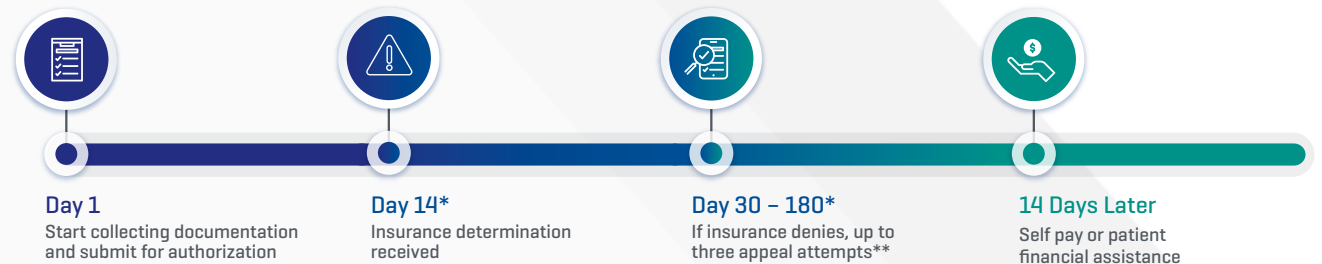
EXPERTLY MANAGING THE PROCESS

- Compiling only the relevant, required documentation necessary to obtain prior authorization
- Following up with the insurance company to ensure the submission proceeds smoothly

ADVOCATING FOR PATIENTS

It can be stressful for the patient when a payer denies coverage. However, these decisions can often be appealed. In the event of a denied authorization request, our professional and passionate appeals staff will be there to advocate for patients and submit an appeal to the payer to present a case for coverage.

TIMELINE FOR INSURANCE SUBMISSION AND POTENTIAL APPEALS



*Varies by insurance
**Various levels of appeal based on insurance

THE VEST AIRWAY CLEARANCE SYSTEM

HELPING YOU AND YOUR PATIENTS BREATHE EASIER

Home therapy can make a difference in patients with chronic respiratory disease in their health and quality of life. As you know, patients who require airway clearance, e.g. bronchiectasis, a neuromuscular disease or cystic fibrosis, are at higher risk for retained secretions that may lead to increased rates of respiratory infection, reduced lung function and hospitalizations¹⁻². That is why Baxter designed a High Frequency Chest Wall Oscillation (HFCWO) device that provides hospital-level therapy at home, **The Vest** airway clearance system, to thin and mobilize retained secretions from the airways—a critical component to airway clearance.

DELIVERING EFFECTIVE AIRWAY CLEARANCE THERAPY

The Vest system provides a clinically proven therapy for chronic respiratory disease and is the most broadly studied³⁻⁵ device with more than 60 peer-reviewed HFCWO clinical articles⁶. It uses technology developed for your patients with predictable airflow performance, garment style versatility and an option for clinicians and patients to be connected in care via the **Connex** app and health portal.

43% REDUCTION
in disease-specific hospitalizations⁴



OVERALL CUSTOMER SERVICE PERFORMANCE
of **The Vest** system⁷

FEATURES

- Comfortable options: full **C3** garments and wraps
- Flexible treatment options available
- **Cough Pause** feature reminds patient to cough
- Multiple languages
- 30-day risk-free trial program



THE VEST AIRWAY
CLEARANCE SYSTEM

SUPPORTING YOU AT EVERY STEP

The **CARE Connex** high-touch clinical service team engages and motivates your patients. Multiple face-to-face and virtual touchpoints along the patient care journey allow our clinical team to assess, train and be there for support throughout your patient's experience with **The Vest** system..

Scan the QR code for **The Vest** system prescription form.



MONARCH AIRWAY CLEARANCE SYSTEM

HELPING YOU AND YOUR PATIENTS BREATHE EASIER

Imagine how the quality of your patients' lives could be improved if they were given the freedom to do their airway clearance therapy while still doing everyday activities. That's exactly what our **Monarch** airway clearance system is designed to do. The **Monarch** system employs revolutionary technology to provide High Frequency Chest Wall Oscillation (HFCWO) therapy in a mobile way.



WHERE THERAPY IS MOVING

With its innovative technology, the **Monarch** system lets your patients move about freely even as they receive targeted kinetic energy and airflow to thin and mobilize airway secretions. With the **Connex** app and health portal, the **Monarch** system enables collaboration between you and your patients—with the ability to easily see your patients' therapy session results and make informed decisions about their care plans.

FEATURES

- Eight Pulmonary Oscillating Discs (PODs) positioned to deliver targeted kinetic energy
- Multiple programming options
- Sportswear-inspired design
- Quiet operation enables easy conversation
- Rechargeable battery



SUPPORTING YOU AT EVERY STEP

The **CARE Connex** high-touch clinical service team engages and motivates your patients. Multiple face-to-face and virtual touchpoints along the patient care journey allow our clinical team to assess, train and be there for support throughout your patient's experience with the **Monarch** system.

Scan the QR code for the **Monarch** system prescription form.



LIFE2000 VENTILATION SYSTEM

NON-INVASIVE VENTILATION WITH TRUE MOBILITY

People with COPD and other pulmonary-compromising conditions requiring ventilation should be able to live their lives with as little restriction as possible. The **Life2000** ventilation system may help them do that. With its stationary and wearable configurations, it's designed to enable mobility and activity for pulmonary-compromised adult patients, allowing them to enjoy activities of daily living (ADLs) inside and outside the home.⁸



NO MASK REQUIRED

With its proprietary **Proportional Open Ventilation (POV)** technology, the **Life2000** system entrains ambient air, adding to the ventilator volume and the patient's own breathing via our **Breathe Pillows Interface**. The result is a solution that feels natural and provides the volume your patient needs, without the drawbacks of a mask.

85% MORE ABILITY

to perform activities of daily living⁸



OVERALL CUSTOMER SERVICE PERFORMANCE

of the **Life2000** system⁷

FEATURES

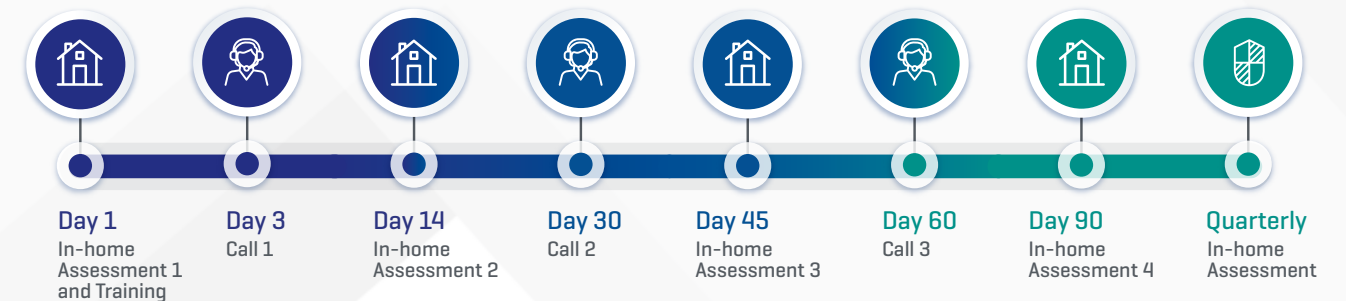
- Light and portable mobile ventilator weighing one pound
- Three clinician-configured, patient selectable, activity settings allowing the patient to choose the level of support needed
- Volume-control ventilator for adults requiring partial or total life support
- Reimbursable therapy under HCPCS code E0466



SUPPORTING YOU AT EVERY STEP

The **CARE Connex** high-touch clinical service team engages and motivates your patients. Multiple face-to-face and virtual touchpoints along the patient care journey allow our clinical team to assess, train and be there for support throughout your patient's experience with the **Life2000** system.

Scan the QR code for the **Life2000** system prescription form.



VOLARA SYSTEM

HELPING YOUR PATIENTS SUCCEED IN THEIR CARE SETTINGS

For your patients needing airway clearance, the **Volara** system offers hospital-level Oscillation and Lung Expansion (OLE) therapy at home. It combines three treatments in one: Continuous Positive Expiratory Pressure (CPEP), Continuous High Frequency Oscillation (CHFO) and a nebulizer integrated with CPEP and CHFO for maximum treatment efficiency.



DELIVERING PRECISION AND CONTINUITY OF CARE

The **Volara** system promotes accurate, consistent therapy in acute and chronic care settings, helping accelerate recovery and sustain lung health. With a wide pressure range that allows you to treat a broad range of patients, it accommodates multiple delivery modes, including tracheostomy, mask and mouthpiece.



OVERALL CUSTOMER SERVICE PERFORMANCE of the Volara system⁷

FEATURES

- 3-in-1 therapy combines CPEP, CHFO and nebulizer in one system
- Pre-set programs for your therapy protocols
- Multiple languages
- Flexible treatment options available



SUPPORTING YOU AT EVERY STEP

The **CARE Connex** high-touch clinical service team engages and motivates your patients. Multiple face-to-face and virtual touchpoints along the patient care journey allow our clinical team to assess, train and be there for support throughout your patient's experience with the **Volara** system.

Scan the QR code for the **Volara** system prescription form.



SYNCLARA COUGH SYSTEM

GOING FURTHER FOR PATIENT HEALTH AND COMFORT

For patients with compromised lung function, cough simulation can be a lifesaving therapy. At Baxter, we set out to make this therapy as effective and comfortable as possible. The **Synclara** cough system is the result, using Mechanical Insufflation-Exsufflation (MIE) technology to simulate a cough, evacuating secretions that could otherwise collect in the upper airways.



DESIGNED AROUND THE NEEDS OF YOUR PATIENTS

Designed to be easily individualized, the **Synclara** system optimizes treatment for a broad range of patients with complex and changing needs, in acute and homecare settings. We've added patient-centric features like Patient Synchrony and the novel Positive Air Pressure (PAP) on Pause that make it the most complete cough solution—for use from hospital to home.

FEATURES

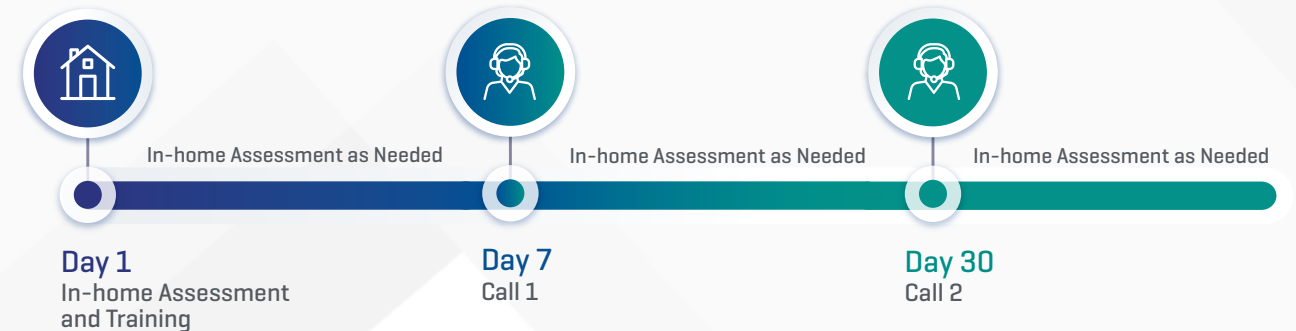
- Acute and homecare models available
- Use with mask, mouthpiece or tracheostomy
- Choose from automatic or manual therapy delivery modes
- Small and light, adaptable to virtually any setting



SUPPORTING YOU AT EVERY STEP

The **CARE Connex** high-touch clinical service team engages and motivates your patients. Multiple face-to-face and virtual touchpoints along the patient care journey allow our clinical team to assess, train and be there for support throughout your patient's experience with the **Synclara** system.

Scan the QR code for the **Synclara** system prescription form.



For more information, including reports on patients, order forms, educational materials and more to support your office, please call 1-800-426-4224.

References

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2. Wanner A, Salathe M, O'Riordan TG. (1996). Mucociliary clearance in the airways. *Am J Crit Care Resp Med*, 154:1868-1902.
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7. Data on file at Baxter.
8. Carlin BW, Wiles KS, McCoy RW, Brennan T, Easley D, Thomashow RJ. Effects of a Highly Portable Noninvasive Open Ventilation System on Activities of Daily Living in Patients with COPD. *Chronic Obstr Pulm Dis*. 2015;2(1):35-47.

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