



Corporate Headquarters

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February 9, 2015

Dear Business Partner,

Welch Allyn recently has been targeted in a number of 'phishing' schemes in which criminals impersonate Welch Allyn representatives. The phishing schemes include attempts to mislead distributors with fake offers to establish Welch Allyn authorized distributorships and attempts to mislead vendors with fake offers to establish supplier relationships with Welch Allyn.

Welch Allyn establishes its distributor and supplier relationships through personal contacts, and therefore any communication via e mail to establish a business relationship with Welch Allyn solely through electronic communications should be ignored. Further, any other type of communications from a website or email address that does not end with "welchallyn.com" is not an authentic communication from Welch Allyn and should be ignored. In any case in which you are suspicious of the authenticity of a communication purportedly from Welch Allyn, you can verify it by contacting welchallynlegal@welchallyn.com.

Thank you for your attention to this matter.

Sincerely,

A handwritten signature in black ink, appearing to read "Eric W. Hunt".

Eric W. Hunt
SVP, Chief Global Customer Experience Officer and CIO
Welch Allyn, Inc.